

**PROJECT DESCRIPTION****Bassila Livestock Market Improvement****Benin****I. Introduction**

This Appendix describes the activities to be undertaken and the results to be achieved with the funds obligated under this agreement. Nothing in this Appendix A shall be construed as amending any of the definitions, conditions, or terms of the Agreement.

**II. Background**

The Union Communale des Organisations Professionnelles des Eleveurs de Ruminants de Bassila (UCOPER Bassila) is a cooperative association of village livestock herding groups in Bassila Commune. The association manages a livestock market in the town of Dogue, and works to promote the interests of its members and of the livestock industry.

The Bassila market was built by mutual consensus on a site that was formerly the scene of violence between farmers and herders, and has become a symbol of peace as well as a center of economic activity for residents of Bassila Commune. However, the market's revenue-generating potential is limited by poor infrastructure, as the lack of a chute for the loading and unloading of livestock leads to frequent accidents, and the openness of the market area facilitates loss of livestock and fee evasion by traders who use the market. In addition, the experience of the National Livestock Producers' Association at other market sites has shown that livestock prices obtained by herders is approximately twenty percent higher at organized markets than those obtained at traditional markets or from individual sales. UCOPER Bassila would like to equip the market with the basic facilities needed to attract traders from outside the commune, foster additional growth of the livestock market, and increase its members' incomes, but lacks the financial resources to do so.

**III. Funding****A. ADF Contribution**

The financial plan for ADF's contribution is set forth in Appendix A-1 to this Agreement. The Parties may make changes to the financial plan without formal amendment, if such changes are made in accordance with Article 8 of the Agreement and do not cause ADF's contribution to exceed the obligated amount specified in Article 4, Section 4.1 of the Agreement.

**B. Grantee Contribution**

UCOPER Bassila will contribute the plot of land where the market is located.

**IV. Project Goal**

The goal of the Project is to improve the standard of living of livestock owners in Bassila Commune.

**V. Project Purpose**

The purpose of the Project is to increase the net incomes of UCOPER Bassila and its members as measured by the following.

- A. Income to UCOPER Bassila members from sales of their livestock increased from a baseline of 303,885,000 CFA to:
  - 1. 430,293,000 CFA in Year 1,
  - 2. 559,380,000 CFA in Year 2, and
  - 3. 671,258,000 CFA in Year 3.
  
- B. Net income realized by UCOPER Bassila before depreciation and taxes increased from a baseline of 1,176,120 CFA to:
  - 1. 2,360,433 CFA in Year 1,
  - 2. 3,153,423 CFA in Year 2, and
  - 3. 3,840,681 CFA in Year 3.

**VI. Outputs**

- A. Expanded market in Bassila as evidenced by the annual number of cattle sold at the market increased from 839 to:
  - 1. 1,188 in Year 1,
  - 2. 1,544 in Year 2, and
  - 3. 1,853 in Year 3.
  
- B. UCOPER Bassila's improved service capacity as indicated by annual sales revenues generated by UCOPER Bassila from livestock market services increased from 1,782,000 CFA to :
  - 1. 5 674 500 CFA in Year 1,
  - 2. 6 467 000 CFA in Year 2, and
  - 3. 7 154 500 CFA in Year 3.

**VII. Activities**

The Project will improve the facilities at the Bassila Livestock Market. An office and meeting room will be constructed for UCOPER Bassila members and staff, a fence will be built to

enclose the area; four new latrines and showers will be added for market participants, corrals and a loading dock will be constructed to facilitate handling and loading of livestock, and a watering trough will be constructed to ensure adequate access to water for animals at the market. In addition, training will be provided to improve UCOPER Bassila's capacity to manage the services provided at the market.

#### A. Infrastructure

UCOPER Bassila will hire specialized contractors through a competitive bidding process to construct the following structures.

1. An administrative building containing an office, storage warehouse and a meeting room.
2. A fence to enclose the full perimeter of the market area (200 meters by 100 meters).
3. A loading area consisting of a corral for animals sold, a treatment corral, and a loading dock.
4. A watering trough of reinforced concrete 12 meters by 1 meter.
5. A module of four toilets and two showers for use by the public during the markets.

#### B. Equipment and Working Capital

The Association will purchase of a generator with ADF funds to provide electricity for the market, a motorcycle for use by project staff and furniture for the UCOPER Bassila office. The Association will also purchase an initial stock of feed and veterinary supplies for sale to members.

#### C. Training and Technical Assistance

1. *Administrative, accounting and financial management and internal controls* – UCOPER Bassila will hire qualified consultants to provide accounting and financial management training to three members of the Bassila livestock association and three members of the national livestock association.
2. *Basic French and accounting* – UCOPER Bassila will hire consultants to provide training in basic French language and business mathematics to 30 men and 20 women during the Project period. The women will also be trained in food sanitation and cheese production.
3. *Association management and financial management training* – UCOPER Bassila will hire specialists to provide training to 50 women in the management of associations and basic business financial management.

4. *Livestock business management* – The Association will hire qualified consultants to train 100 men in association management, livestock breeding, the use of feed supplements and veterinary products, and herd management.
5. *Livestock handling techniques* – The Association will hire consultants to provide ten members of the management committee with training in livestock handling techniques to prevent accidents during loading and unloading cattle at the market.
6. *Information technology* – UCOPER Bassila will hire a consultant to train three members of the management committee and three staff in MS Word, Excel and use of the Internet.

#### D. Operations

UCOPER Bassila purchase initial supplies needed to operate the market facilities during the first two years of the project with funds provided by ADF. In addition, the Association will hire an accountant/administrative assistant and a field activity leader.

### VIII. Roles and Responsibilities of the Parties

UCOPER Bassila has primary responsibility for ensuring that the Project's activities are properly implemented. ADF Benin Partner staff will provide technical support and guidance.

### IX. Monitoring and Evaluation

Within sixty days of the effective date of this Agreement, the Grantee, working with the ADF Benin Partner, will form a monitoring and assessment committee composed of a representative cross-section of the Grantee organization. The committee will provide the Partner with input for the Project monitoring plan. In addition, during implementation the committee will be responsible for ensuring that the Project follows the implementation plan and that problems identified through monitoring and evaluation are adequately addressed in a timely manner.